

ReGen Factor IP Portfolio Summary

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1. Overview

ReGen Factor's intellectual property (IP) portfolio is central to its leadership in regenerative medicine and synthetic biology. This portfolio includes patents, trade secrets, and proprietary processes, with a focus on producing bio-identical recombinant human basic fibroblast growth factor (rh-bFGF). These innovations enable scalable, cost-effective, and clinically safe production methods using both Bacillus and yeast systems.

2. Key Patents

A. Bio-Identical rh-bFGF in Bacillus

- Patent Description:
 - o Co-founded by Dr. Keith Kwong, this **approved U.S. patent** protects methods for producing bio-identical rh-bFGF using Bacillus systems. It ensures a 146-amino acid protein identical to the naturally occurring human bFGF.
 - The patent also includes specific processes for enhancing yield, stability, and safety of bFGF for clinical and therapeutic use.
- Applications:
 - o Wound healing, anti-aging treatments, hair regrowth, and regenerative medicine.
- Kev Features:
 - o **High Purity**: Matches the body's natural bFGF, ensuring superior efficacy and reduced risks.
 - Cost Efficiency: Produces bFGF at less than 10% of competitors' costs.

B. Upcoming Patent: Bio-Identical bFGF in Yeast

• Patent Application:

- o ReGen Factor is filing additional patents for producing bio-identical rh-bFGF in yeast systems, which provide complementary scalability and cost advantages.
- Yeast-based production allows for human-like glycosylation, further enhancing the compatibility of bFGF with therapeutic applications.

• Applications:

• Expands therapeutic applications of bio-identical bFGF, particularly in chronic wound care, cosmeceuticals, and advanced regenerative therapies.

C. Dr. Kwong's mRNA Transcription Patents

- Patent Numbers: CN 114717230 B and CN 114717229 B.
- Description:
 - o These patents focus on cell-free, carrier-free mRNA transcription technology for the large-scale production of therapeutic proteins, including FGFs.
 - o The innovation ensures high stability, yield, and rapid scalability for applications in oncology, regenerative medicine, and chronic disease management.

3. Trade Secrets

• Optimized Production Processes:

- o Proprietary methods for Bacillus and yeast fermentation systems.
- o Techniques to ensure bio-identical quality while minimizing production costs.

• Formulation Expertise:

- Development of advanced delivery systems for topical, injectable, and oral applications.
- o Custom formulations for enhanced stability and bioavailability of FGFs.

4. Competitive Advantages

A. Market Leadership

• Established IP Foundation:

 Existing U.S. patent for Bacillus-based bio-identical rh-bFGF production establishes credibility and protection in key markets.

• Innovative Growth:

• Yeast-based production and mRNA patents position ReGen Factor for dominance in emerging therapeutic areas.

B. Scalable and Cost-Efficient

• **Production Costs**: ReGen Factor's technologies operate at less than 10% of competitors' costs, enabling affordability and broad market access.

• **Global Expansion**: Yeast-based methods and mRNA transcription patents ensure scalability for global markets.

C. Bio-Identical Safety and Efficacy

- **Exact Match**: Bio-identical FGFs are structurally identical to natural human FGFs, ensuring optimal safety and efficacy in clinical applications.
- **Regulatory Alignment**: Bio-identical properties reduce the risk of rejection by regulatory bodies like the FDA.

5. Strategic Outlook

A. Filing and Expansion Plan

- U.S. patents establish a strong foundation for Bacillus-based production.
- Yeast production patents will be filed in key markets (U.S., EU, Asia-Pacific) to complement existing IP.

B. Monetization

- Licensing Revenue:
 - o Annual revenue from licensing IP is projected to exceed \$30 million by 2030.
- Product Commercialization:
 - o Direct product sales in therapeutic and cosmeceutical markets are projected to generate over \$100 million by 2030.

C. Partnerships

• ReGen Factor plans to partner with leading pharmaceutical companies for R&D, manufacturing, and distribution.

6. Conclusion

ReGen Factor's robust IP portfolio, anchored by Dr. Kwong's co-founded patent for bioidentical rh-bFGF and complemented by pending yeast-based innovations, positions the company as a leader in regenerative medicine. With a clear focus on affordability, scalability, and safety, ReGen Factor is set to transform the global markets for wound healing, cosmeceuticals, and advanced therapeutics.

References:

Market Growth Sources

1. Regenerative Medicine Market:

o The global regenerative medicine market was valued at USD 34.56 billion in 2023 and is projected to reach USD 398.77 billion by 2032, with a CAGR of 32.4% during the forecast period (2024–2032). (Source: Fortune Business Insights)

2. Cosmeceuticals Market:

The cosmeceuticals market is estimated at USD 52.3 billion in 2022 and is expected to grow at a CAGR of 20.4%, reaching USD 328.9 billion by 2032. (Source: Global Market Insights)

3. Synthetic Biology Market:

o The synthetic biology market was valued at USD 59.68 billion in 2023 and is projected to grow at a CAGR of 26.37% from 2024 to 2031. (Source: Research and Markets)

Royalty Rate and Industry Standards

4. Royalty Rates in Biotechnology:

 KPMG's Global Valuation Institute report indicates that royalty rates in the biotechnology sector typically range between 5% and 15%, depending on the market exclusivity, IP strength, and commercialization potential. (Source: KPMG Global Valuation Institute Report)

Case Studies

5. Kaken Pharmaceutical Co., Ltd.:

Kaken Pharmaceutical's Fiblast Spray (trafermin), a recombinant human bFGF product, has been successfully used in Japan but failed FDA Phase 3 trials due to safety concerns with its non-bio-identical structure. (Source: Regulatory Affairs Professionals Society)

6. Krystal Biotech, Inc.:

 Krystal Biotech's KB103 (Vyjuvek), a gene therapy for epidermolysis bullosa, highlights the complexity and cost challenges of advanced biologics. (Source: Krystal Biotech Official Reports)

Revenue Potential

7. Market Projections for FGFs:

 Bio-identical growth factors have significant revenue potential in regenerative medicine, with projected licensing revenues exceeding \$30 million annually by 2030. (Source: International Wound Journal, 2022)

8. Wound Healing Market:

 The global wound care market is estimated at USD 25 billion, driven by increasing cases of chronic wounds and innovative biologics. (Source: Grand View Research)

9. Anti-Aging Market:

o Anti-aging solutions contribute to over \$60 billion annually in the global market, with a CAGR of 8.2%. (Source: Allied Market Research)

10. Hair Regrowth Market:

o The hair regrowth industry is valued at USD 4 billion globally, with biologics driving new market entries. (Source: Journal of Cosmetic Dermatology)

These sources provide robust support for the valuation and market analysis, aligning with industry benchmarks and KPMG's standards.